



MEDIA ADVISORY

March 1, 2004

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**ADVANCING NATIVE AMERICAN ENTREPRENEURSHIP THROUGH
VENTURE CAPITAL IS FOCUS OF MARCH 4 CDVCA SESSION**

WASHINGTON, D.C. (March 1, 2004) – The role of venture capital in boosting economic development and job creation in Indian Country will be the topic of a panel discussion featuring both investors in Indian Country and Native American entrepreneurs at the annual Community Development Venture Capital Alliance (CDVCA) Conference at 10:15 a.m., Thursday, March 4. The event takes place at the Westin New York, New York City.

Joseph L. Falkson, managing general partner of Native American Capital, LP (NAC), a new social venture capital fund that makes equity investments in promising new and developing high growth businesses in Native American and Alaska Native communities, will moderate the discussion. Speakers are listed below.

Many venture capitalists and Native American leaders view “frontier investing” as a potentially highly successful way to address the widespread unemployment and poverty in Indian Country. The session will look at the challenges and opportunities involved in creating profitable partnerships with sovereign Indian Nations and their members.

WHAT: “Frontier Investing: A New Look at Indian Country,” Breakout Session (panel discussion), CDVCA 10th Anniversary Conference

WHO: **Joseph L. Falkson** (moderator), managing general partner, Native American Capital, LP
Patrick Borunda, managing partner, The Pathfinder Fund. Borunda is of Tarahumara-Mescalero descent
Walter Hillabrant, general partner, Native American Capital, LP. Hillabrant is an enrolled member of the Citizen Potawatomi Nation of Oklahoma
Len Goeller, Economic Development Department, Tohono O’odham Nation

Joe Durglo, S&K Holding Company, a business development corporation wholly owned by the Confederated Salish and Kootenai Tribes. Durglo is an enrolled member of the Confederated Salish Kootenai Tribes.

WHERE: Westin New York Hotel, Times Square, New York City

WHEN: 10:15-11:30 a.m.

CDVCA promotes the use of the tools of venture capital to create jobs, entrepreneurial capacity, and wealth to advance the livelihoods of low-income people and the economics of distressed communities.

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